ABELSoft						
Contact						
Contact: Name:	Ma Maniu Dingla / Dv VI Vulkarni					
Phone:	Ms. Manju Pingle / Dr. V.J. Kulkarni					
	800-267-ABEL (2235)					
email:	ManjuP@ABELSoft.com					
# of years in business: current brand	31+ years					
Product	ABELMed PM - EMR v8					
Version (2007 CCHIT minimum)	CCHIT 2007 Certified					
Business Model	Client/Server & ASP					
Average time of implementation	6-12 weeks					
System Features (all electronic)	***					
Order Entry (lab/radiology)	Yes					
e-Prescribing	Yes					
System Reporting on Pt Data	Yes					
Results Reporting from lab/rad	Yes					
Patient Portal	Yes					
	PRICING					
Software	See Licensing below					
EHR Template Customization	Included with implementation					
Licensing (per MD, DO, NP, PA)	\$6,400/provider, one time fee (regular \$8,000)					
Renewal required?	No					
# of staff included	Includes all non-clinical staff					
Training	See implementation					
Trainer	Included in implementation, travel expenses included					
Implementation	\$150/hr, depends on practice size					
Practice Management Interface	\$2500-\$4000 depending on the vendor					
e-Prescribing Interface Setup	Included					
e-Prescribing Ongoing	Included					
Lab Interface Setup	Depends on the lab. Labcorp or Quest is \$2500, typically paid by the lab.					
Lab Ongoing	20% of interface fee					
Radiology Interface Setup	Available, depends on radiology					
Radiology Ongoing	20% of interface fee					
Support	Approximately 20% of Licensing fee					
Frequency?	Annually					
Support provided via:	Phone / email/ onsite					
Maintenance	Included with Annual Support					
Upgrades	Included with Annual Support					
Training for upgrades?	Yes					
Hardware & Peripherals	Available, depends on specifications					
Server						
Workstation						
Monitor						
Other (please specify)						
Demographics Conversion	\$2,500-\$4,000 depending on the vendor					
Other 3rd party products	Microsoft Licensing					
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List any and all other costs associated for your product:

NO ADDITIONAL COSTS ASSOCIATED WITH PURCHASE REPORTED BY VENDOR

List any other unique features for your product:

- HealthMatics Assure Hourly off-site server back-ups; HIPAA compliant disaster recovery program (included with annual maintenance)
- 24x7x365 support
- RxHub Connectivity
- Public, financially stable company
- HealthMatics Safeguard Server Monitoring
- Free online, ongoing video training